



# Airmax

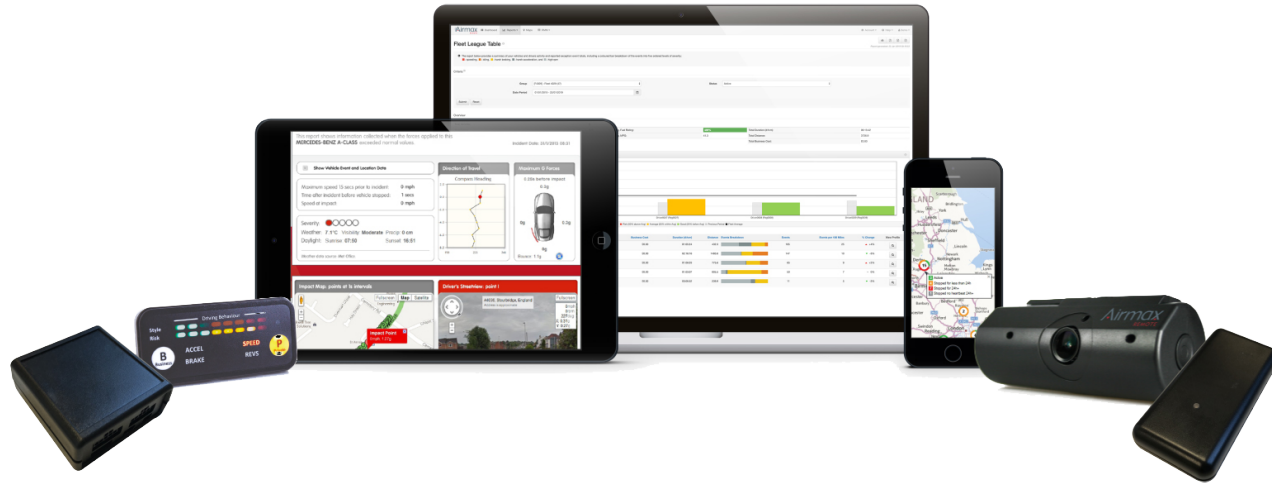
REMOTE

## OPTIMISING TELEMATICS FOR THE FUTURE

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**Drew Tyrrell**

January 2020



**WHITE-LABELLED SOLUTIONS**



**INTEGRATED PARTNER**



**WORKFLOW AUTOMATION**



**REDUCE OPERATING COSTS**



**INCREASE COMPLIANCE**

**DATA FROM THE VEHICLE**

**1500miles**

Reduction in Business Miles per vehicle per year

**DRIVE DOWN COSTS**

**21%**

Savings found in real-world MPG to reduce fuel bills

**IMPROVE DRIVER SAFETY**

**34%**

Average Annual Reduction in Accident Repair Costs

**SIMPLE FLEET MANAGEMENT**

**£3m**

Stolen Vehicles Recovered last decade

# AIRMAX REMOTE



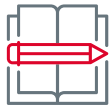
## Who we are

Founded in 2002, 30 strong team includes onshore Customer Support & Engineering team with offices in Birmingham and Surrey.



## Design Authority

Design Authority which includes full control and ownership of IPR incl. product design, embedded firmware & software applications.



## CAN Specialists - Vehicle Diagnostics

20 years' experience in vehicle diagnostics data, CANbus and OBD technology, supported by Delphi Diesel partnership.



## End-to-End Supply Chain

'Control of entire vertical' Supplier and developer including design, UK manufacturing, hosting, telecoms and in-house support.



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# SERVICES THAT MAKE A DIFFERENCE



**Real-Time Visibility**  
of Driver & Vehicle  
Data

**Compliance**  
by Design



**Exceptions Based**  
Reporting

**Driving Costs**  
Down  
through Insight

**Workflow**  
Automation

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# TELEMATICS MARKET



**100%**  
Connected  
2025

**accenture**



**30TB**  
Daily

 IHS Markit®



**\$200B**  
2022

 **netscribes**  
RETURN ON KNOWLEDGE



**Electric Vehicle  
Autonomous  
Mobility  
Connected Car**

**NADA**



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# OPTIMISING TELEMATICS

▶ **PROTECT  
YOUR DATA**

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▶ **INTEGRATE  
EVERYWHERE**

---

▶ **INSIGHT &  
ACTIONABLE**

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▶ **THE  
CHALLENGE**



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# PROTECT YOUR DATA



END-TO-END  
**SECURITY**  
BY DESIGN



EVERYTHING  
WILL BE  
**HACKED!**



IT'S ONLY  
GOING TO GET  
**HARDER**



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# INTEGRATE EVERYWHERE

OPEN  
INTEGRATION

ANYONE

TELEMATICS,  
IoT

ANY  
DEVICE

FROM OVERNIGHT  
TO NOW

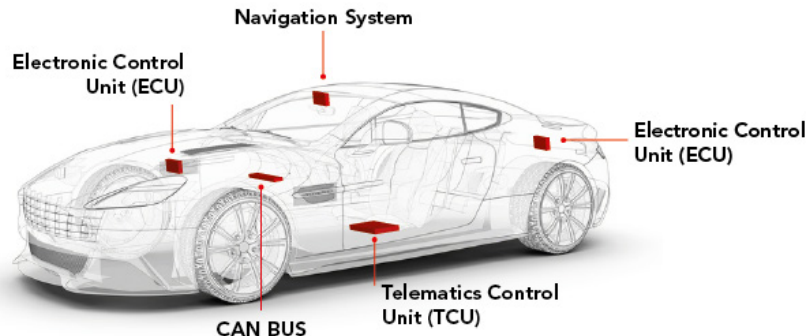
ANYTIME,  
ANY  
CONTEXT

OBD, VIDEO,  
DRIVER ID

DEVICES WE  
ALREADY USE

BODY CAMERAS,  
UBER

COMPLETELY  
NEW SOURCE



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# INSIGHT & ACTIONABLE

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REAL-TIME DRIVER BEHAVIOUR FEEDBACK

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EVENT DRIVEN ARCHITECTURE

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CUSTOMER CONFIGURABLE

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HEALTH CHECKS | EMISSIONS | VIDEO

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# THE CHALLENGE & RESPONSE



## LEVERAGING THE CLOUD



Security | Scalability | Speed

## FLEXIBILITY



Hardware Developer | API First | Modular

## ANALYTICS



Insight | AI | Customer Driven

## COLLABORATION



 **UNIQUE**  
PRODUCTS

 **vGroup**  
INTERNET OF VEHICLES

 **LEASLINK**

 **vinli**

## INVESTMENT IN R&D



Agile Delivery | New Teams | New Growth

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# CUSTOMER DRIVEN DEVELOPMENT



▶ **REMOTE  
IMMOBILISE**

▶ **CRASH**

▶ **FLEET  
INSIGHT**

▶ **SERVICE ORIENTATED  
ROADMAP**



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REMOTE

**THANK YOU!**

**For enquiries contact:**

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**E:** [sales@airmaxremote.com](mailto:sales@airmaxremote.com)

**Advanced Telematics | Vehicle Diagnostics Systems**